



愛地雅工業股份有限公司
IDEAL BIKE CORPORATION



运动世界的活力



IDEAL BIKE CORPORATION

2023 Investor Conference

(Stock Code : 8933)

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Gear up your vitality.

Agenda

- 01 Group Profile
- 02 Business Performance
- 03 Market Outlook
- 04 Operational Focus
- 05 Q&A



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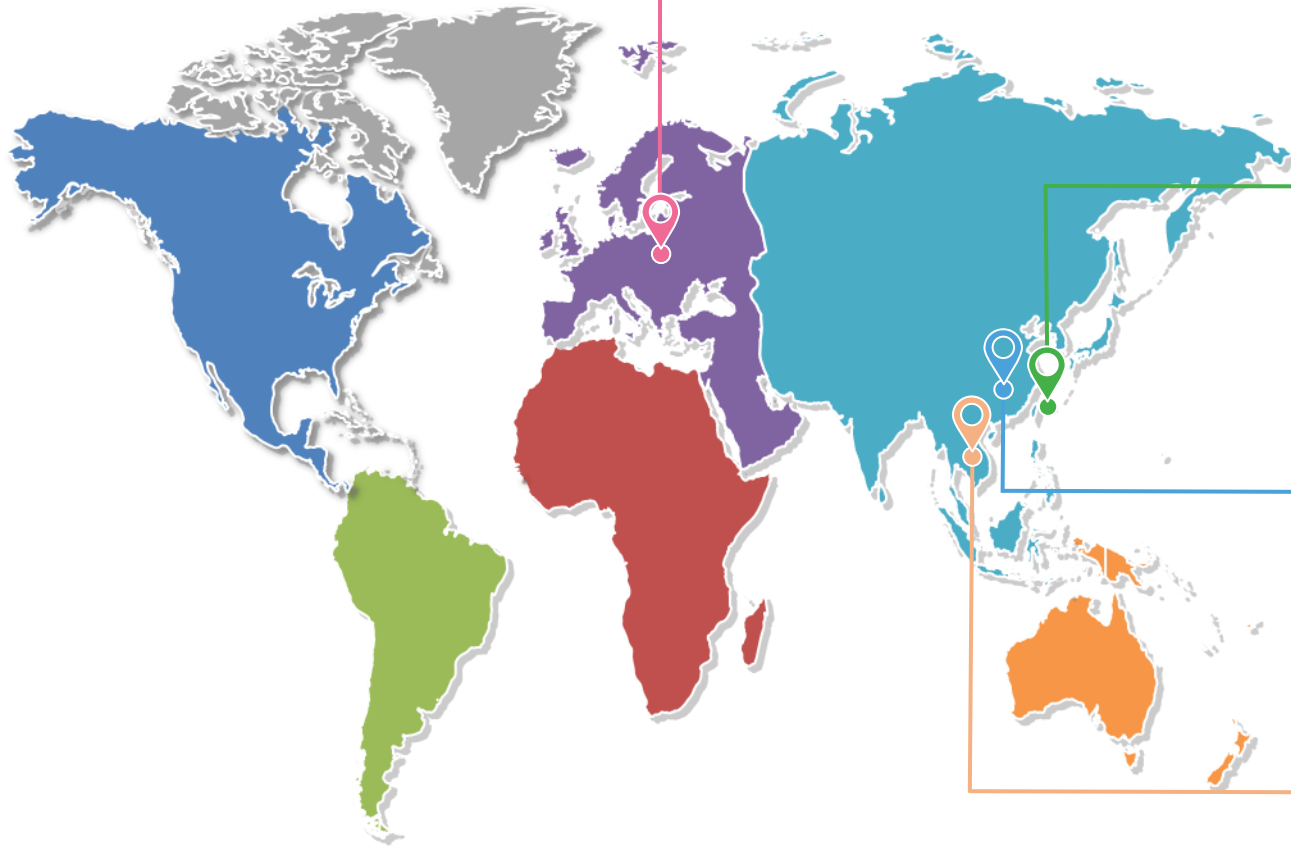
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Group Profile

— Global Manufacture Sites —



Poland
Since 1999
23,541m²
150 Empolyees



Taiwan HQ
Since 1980
25,015m²
300 Empolyees



China Dongguan
Since 1997
78,655m²
500 Empolyees



Vietnam (JV)
Since 2022
5,200m²
60 Empolyees

European Commission Qualified Dumping Duty FREE



— Global Manufacture Sites —



Taiwan



Poland



China



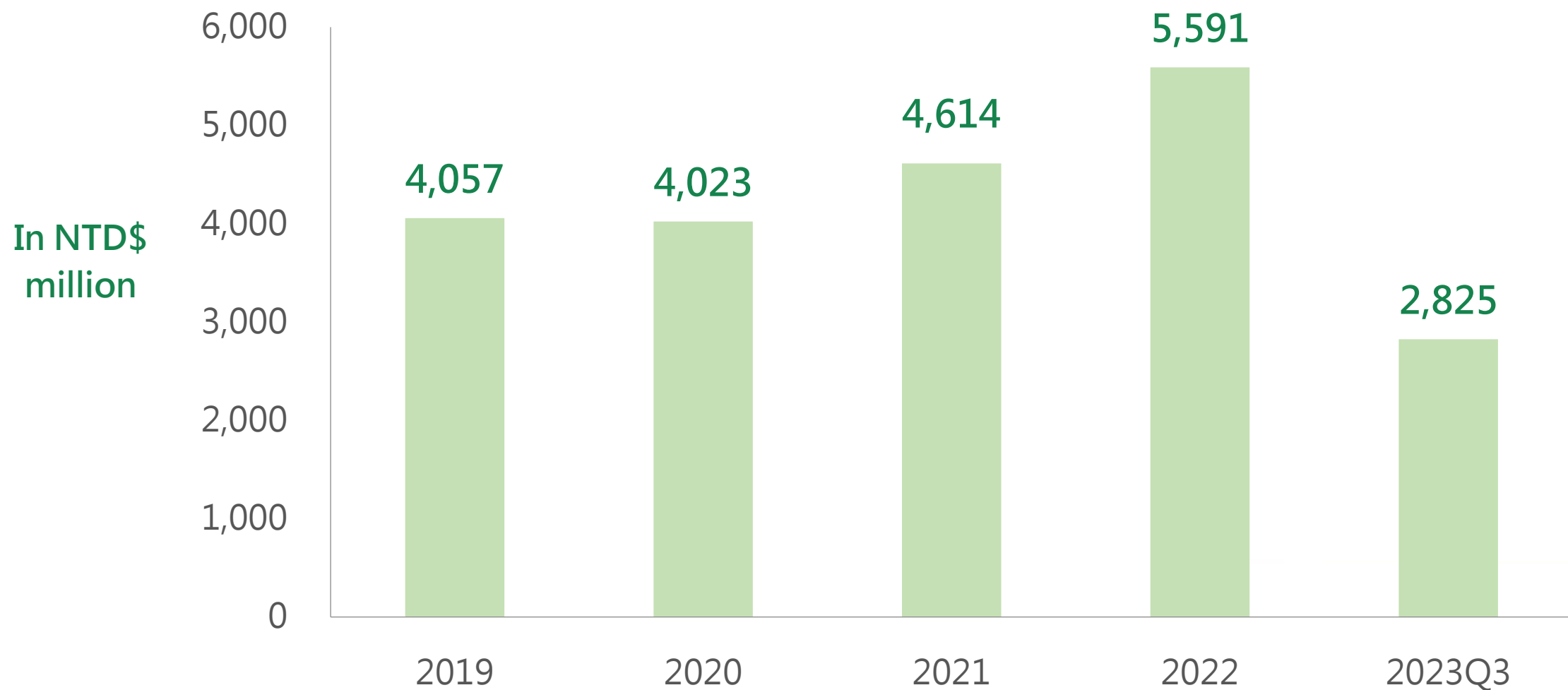
Vietnam

	Taiwan	Poland	China	Vietnam
Capacity (2023)	250K	60K	360K	100K
Advantage	E-bike	Close to Market/Short Supply Chain	Smart and automated manufacturing	Tariff Barriers
Market	Global	EU	EU/NA	EU/NA
Service	<ol style="list-style-type: none"> 1. Assembly 2. Painting 3. Design 	<ol style="list-style-type: none"> 1. Assembly 2. Painting 	<ol style="list-style-type: none"> 1. Frame/Fork 2. Assembly 3. Painting 	<ol style="list-style-type: none"> 1. Frame/Fork 2. Assembly

2

Business Performance

— Net Operating Revenue —



— Profitability —

	2019	2020	2021	2022	2023Q3
Gross Margin	8%	9%	12%	15%	9%
Operating Margin	-8%	0%	3%	6%	-7%
Net Profit Margin	-6%	0%	2%	6%	-5%

3

Market Outlook

— Market Outlook —

E-bike and E-cargo provide driving force for future market growth demand

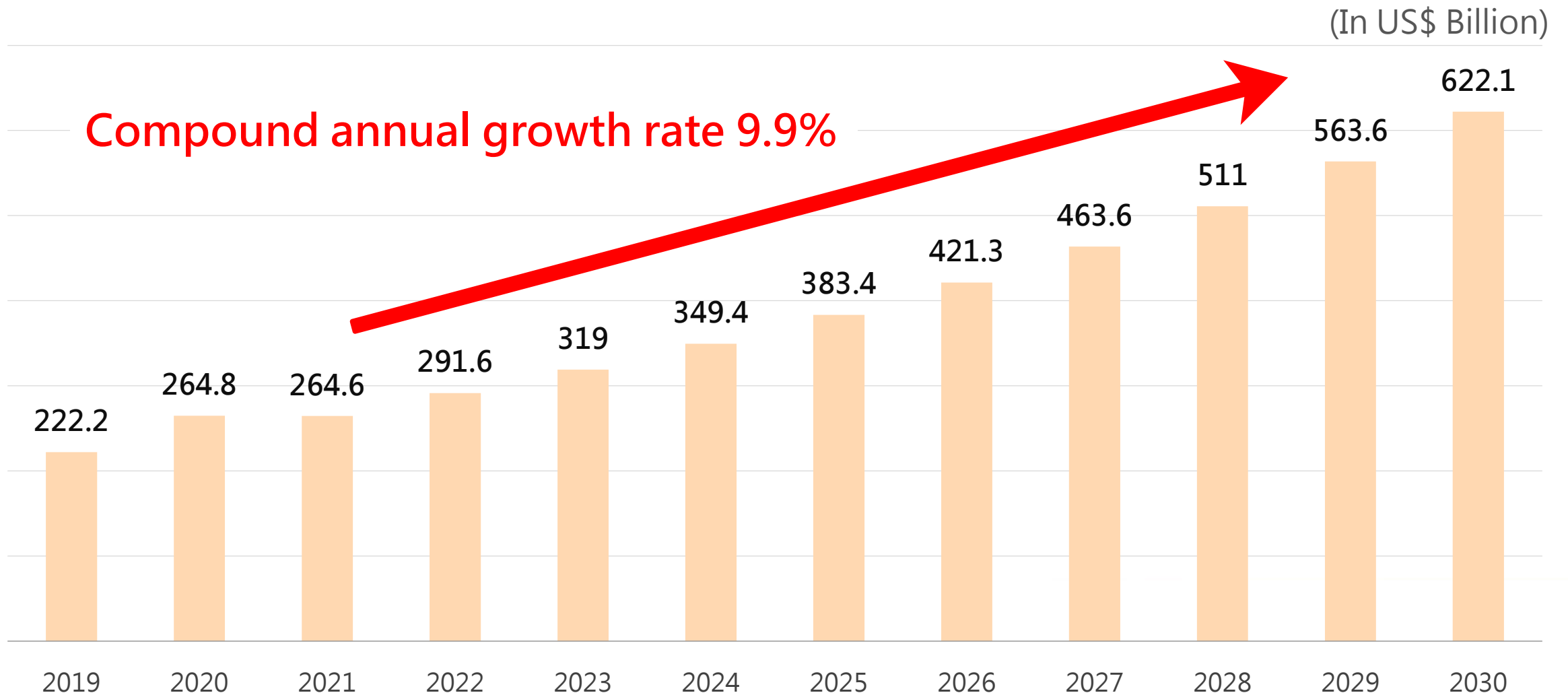
- » Green travel, energy saving, carbon reduction and environmental protection awareness are on the rise, and e-bike are more convenient and faster for medium and long distance activities.
- » European cities use e-cargo to transport goods, and the market is booming.
- » With the integration capabilities of e-bike, we provide customers with options.
- » Design open mould e-bike and e-cargo for customer to choose from.

Short chain supply and tariff barriers are still future development trends

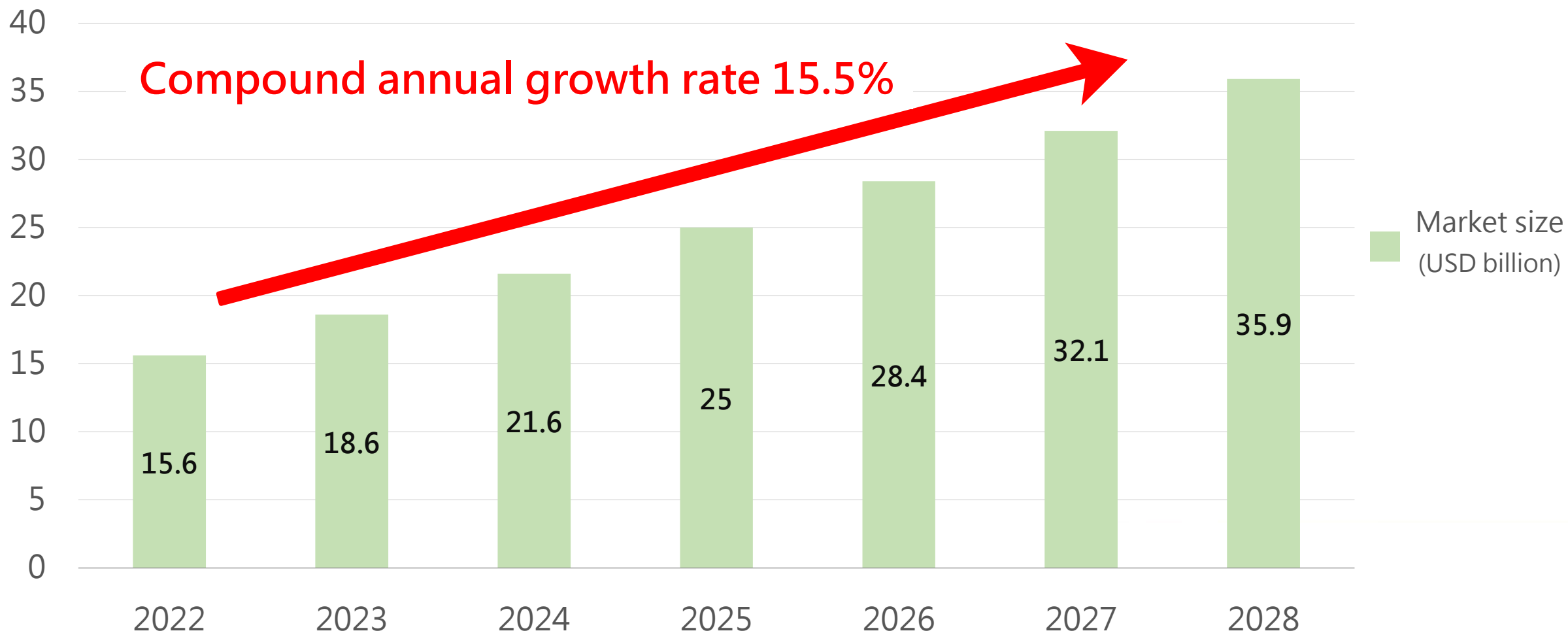
- » Close to market production and supply chain layout, ensure the company's core advantages and enhance customer competitiveness.



— Global e-bike market size forecast —



— 2022-2028 Europe e-bike market size forecast —



4

Operational Focus

— Operational Focus —



1. E-system Intergration

2. Global supply chain layout

3. Smart manufacturing

(production automation/MES management system)

4. Sustainable Development

— Operational Focus —

E-system Intergration

e-system & Iot system integration, stable and reliable motor system, complete product line for customers to choose from.

» Alliance with ACER Group-Acer Mobile Power System Inc. to integrate power systems.

Gradually develop towards AIot : the introduction of artificial intelligence optimizes the riding experience and ensures improved performance and energy control.

Global supply chain layout

Taiwan → Product development and design, smart factory establishment.

China → Enhance smart and automated manufacturing and optimize production efficiency.

Poland → Short chain supply, close to the market, reducing tariffs and avoiding dumping taxes, and enhancing customer competitiveness.

Vietnam → Set up factories in Vietnam, with tariff advantages and providing flexible production.

— Operational Focus —



Smart manufacturing

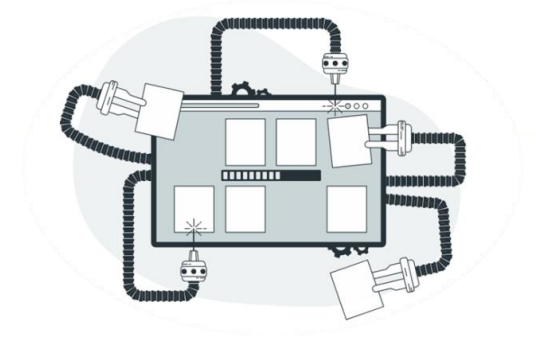
(production automation/MES management system)

Manufacture process automation :

- » Introduction of automatic welding robots and laser cutting.

Intelligent production management :

- » Integration of MES manufacturing execution system and ERP system.



— Sustainable Development —

E

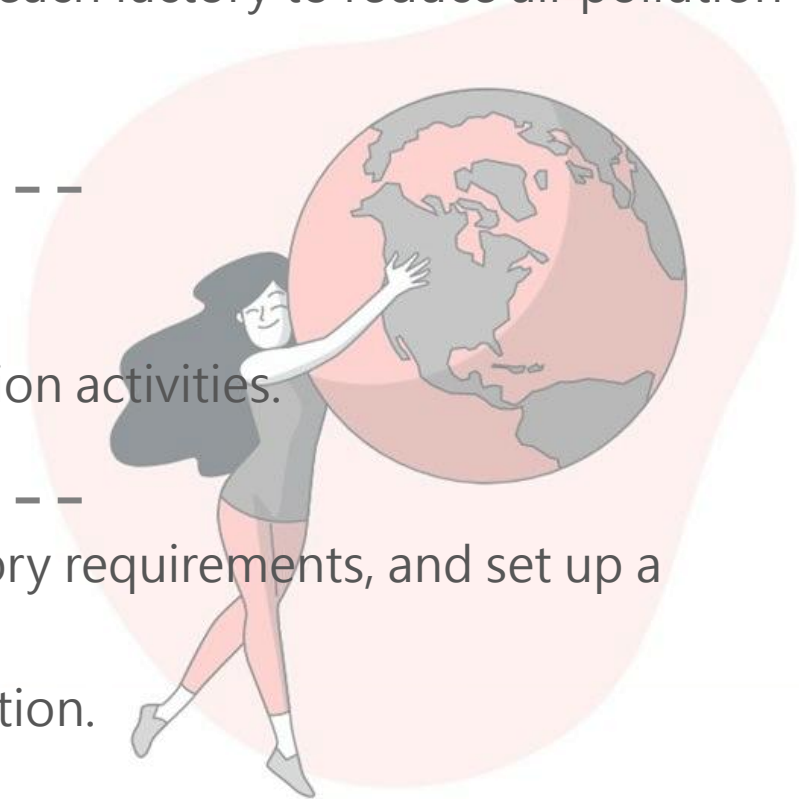
- » Air, water and waste comply with regulations and indicators.
- » Replacement of old equipment and process energy-saving control.
- » Changes and improvements to the coating processes of each factory to reduce air pollution and carbon emissions.
- » Completed Greenhouse Gas Inventory.

S

- » Multi-cultivation plan for senior executives.
- » Promote employee health and diversified health promotion activities.

G

- » The percentage of independent directors meets regulatory requirements, and set up a remuneration committee/audit committee.
- » Board Diversity and Executive Board Performance Evaluation.
- » Set up a Corporate Governance Officer.
- » Follow the Ethical Corporate Management Best Practice Principles.



5 Q & A



END

Thank You for your Attention



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